



AMWORLD ADVISORS AND FACILITATORS PVT. LTD.

Corporate Identification No:-U67200MP2017PTC042833, PAN No:- AAPCA2860A

www.amworld.strikingly.com

[Email:infor.amworld@gmail.com](mailto:infor.amworld@gmail.com)

The Manager will be an integral member of the AMWORLD M&A Integration & Separation Program Management Office (PMO) responsible for providing E2E oversight covering pre-sign due diligence, deal execution and post execution support. Key responsibilities include:

- ☐ Working with senior leadership to define, launch and drive strategic and operational initiatives
- ☐ Ensuring unified One AMWORLD position for end-to-end separation / integration efforts with all key stakeholders and partners
- ☐ Gathering and synthesizing data, performing analysis and developing recommendations
- ☐ Analyzing complex business problems, offering thought leadership and partnering with Business Teams to generate and present implementable solutions
- ☐ Detailed plan management and ability to identify and escalate project risks / issues timely to ensure maximum business benefits are achieved
- ☐ Designing and documenting new operating model/processes, including clearly defined roles and responsibilities
- ☐ Understanding change management needs for each initiative and developing strategies to enable the project teams to implement change activities effectively
- ☐ Supporting departmental goals and activities
- ☐ Fostering the spirit of collaboration and continuous learning
- ☐ Working with Corporate Development, AET, HR , Legal & Controllershship to leverage learning's across the organization

Offer of employment with AMWORLD M&A is conditioned upon the successful completion of a background verification check, subject to applicable laws and regulations.

// Certified HR copy //

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We are looking for a seasoned sales / business development professional to lead our business development across all levels for EMEA region

The candidate will be directly responsible for driving the revenues and market penetration in the region

• **Qualifications**

1-2 Years of management consulting or equivalent project management experience preferred

- Experience executing complex strategic and operational initiatives
- Cross functional knowledge across AMWORLD domains; As per the ongoing projects populated on www.amworld.strikingly.com
- Effective communication skills, both written and oral, with strong executive presence
- Proven ability to effectively influence without authority across all levels
- Ability to translate overall business vision and objectives into tactical strategies and executable plans, providing customers with options where applicable
- Strong self-starter with an ability to navigate successfully through ambiguity to provide recommendations on project direction
- Ability to anticipate changing customer needs in order to create value for the customer
- Strong work ethic with flexibility and adaptability to change
- Ability to challenge the status quo
- Success supporting organizational goals by delivering on strategic priorities
- Strong problem solving and analytical skills with proven ability to present solutions to complex business problems
- Proven ability to proactively look and think ahead, going beyond obvious project needs
- M&A or analytics experience preferred
- Bachelor's Degree required, MBA a plus

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